

Message Text

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PAGE 01 BRUSSE 04877 131827Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 PASS-00 /020 W

-----131846Z 106642 /47

P 131600Z MAY 77

FM AMEMBASSY BRUSSELS

TO SECSTATE WASHDC PRIORITY 9842

UNCLAS BRUSSELS 04877

E.O.11652: N/A

TAGS: BDIS, BE

SUBJECT: TRADE COMPLAINT - REUTHER'S SEA FOOD CO., INC., VS
R.I. EX.

TO: MR.C.G.REUTER,JR.

REUTHER'S SEA FOOD COMPANY,PO BOX 50773,NEW ORLEANS,LA 70150

CABLE ADDRESS: REUTH

TEL. (504) 947-1156

1.AFTER RECEIVING YOUR LETTER ADDRESSED TO MR.LEWIS,CONCERNING
PROBLEMS WITH BELGIAN IMPORTER R.I.EX.EMBASSY CHECKED WITH LOCAL
CREDIT INFORMATION SOURCE WHICH NOTES THAT FIRM'S PAYMENT RECORD
IS SLOW AND THAT MANAGER,MRKOUZOUPIIS,WAS DECLARED PERSONALLY
BANKRUPT IN SEPTEMBER 1976 AT A TIME WHEN HE WAS OPERATING A
CAFETARIA AT CENTRE ROGIER,BRUSSELS.

2.WE ARE GRATEFUL TO YOU FOR ALERTING US TO THIS PROBLEM.
WE CANNOT,AS YOU CAN UNDERSTAND,CHECK THE CREDIT RATINGS OF
EVERY BUSINESSMAN WHO ASKS US FOR A U.S.SUPPLIER FOR A PARTICULAR
PRODUCT.THROUGH THE DEPARTMENT OF COMMERCE FIELD OFFICE,HOWEVER
YOU CAN REQUEST,AT A SMALL CHARGE,A WORLD TRADER'S DATA REPORT
(WTDR)
ON ANY FIRM ABORAD WITH WHICH YOU ARE THINKING OF DOING BUSINESS.

3.EMBASSY OFFICER,CALLED THE FIRM ON MAY 12 AND SPOKE TO MR.
VOUDALICAS (ASST MANAGER)WHO CONFERRED WITH MR.KOUZOUPIIS,
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MANAGER,WHO WAS APPARENTLY ALSO IN THE OFFICE.

4.MR.VOUDALICAS STATED THAT HE AND MANAGER TOOK TERM

"SIGHT DRAFT" TO MEAN THAT YOU WOULD INSTRUCT BANKER TO
TURN OVER SHIPPING DOCUMENTS TO THEM UPON THEIR SIGNING A NOTE
AT BANK PROMISING TO PAY WITHIN 45 DAYS.THEY ARE UNWILLING

TO PROVIDE GUARANTEES AS THIS ADDS TO COST TO THEM.

5.MR.VOUDALICAS CONVEYED MANAGER'S OFFER TO ACCEPT THE SHRIMP AND
PAY STORAGE CHARGES,TAXES AND DUTIES PROVIDED REUTHER'S
INSTRUCTS BANK TO DELIVER SHIPPING DOCUMENTS AGAINST THEIR
SIGNE PROMISE TO PAY WITHIN 45 DAYS.
SHOULD YOU AGREE,THEY ASK YOU TO TELEX THEM AT
62756 PLTEX B.
AMERICAN EMBASSY
BRUSSELS BELGIUM
RENNER

NOTE BY OC/T: BRUSSELS 04877 PASSED ABOVE ADDRESSEE.

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Message Attributes

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Sent Date: 13-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Exemptions: n/a
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Review Release Date: n/a
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Subject: TRADE COMPLAINT - REUTHER'S SEA FOOD CO., INC., VS R.I. EX. TO: MR.C.G.REUTER,JR.
TAGS: BDIS, BE
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